



investindxb

SOFIENE HADDAD

● AGENT TRAINING PROGRAMME

Train Like a Top 1% Dubai Agent

Sofiene Haddad — who personally trained over 1,300 real estate agents and closed AED 1.8B in sales — shares his complete system for dominating Dubai's off-plan primary market.

1,300+

AGENTS TRAINED

AED 1.8B

SALES ACHIEVED

10+

YEARS EXPERIENCE

22+

DEVELOPERS

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What You'll Learn

01

Dubai Market Mastery

Deep-dive into Dubai's off-plan primary market: developers, zones, pricing dynamics, and D...

02

Client Qualification

Identify serious buyers, qualify budgets, and match investors to the right projects in und...

03

Sales Presentation Skills

Master the art of presenting off-plan projects: storytelling, objection handling, and clos...

04

Legal & Compliance

RERA regulations, SPA contracts, escrow accounts, payment plans, and investor protection f...

05

ROI & Investment Analysis

Calculate yields, model payment plans, compare projects, and present ROI to investors with...

06

Developer Relationships

Build direct relationships with Tier 1 developers, access exclusive inventory, and leverag...

● PROGRAMME INCLUDES

Everything You Need to Close

- ● 6 comprehensive training modules covering the full off-plan sales cycle
- ● Live role-play sessions and structured objection handling workshops
- ● ROI modelling templates, comparison tools, and investor presentation decks
- ● Developer presentations, site visits, and exclusive project briefings
- ● Certificate of completion recognised by leading Dubai brokerages
- ● Direct access to Sofiene Haddad's developer and investor network
- ● Post-training WhatsApp support group for ongoing market updates
- ● Lifetime access to updated course materials as the market evolves

Ready to Join the Next Cohort?

Limited seats per cohort. Apply via WhatsApp or book a discovery call.

■ WhatsApp: +971 50 339 0477

■ Book: calendly.com/sofiene533/30min